

# PERSONAL PROFILE WORKSHEET

W . I . T . T . ~ F . O . R . M . ~ S . I . G . N

As we build relationships, it's valuable to discover what's important to each other. This worksheet is designed to get to know each other better and very useful for 3-way calls. It helps the leader prepare more thoughtfully. It helps the person who sets up the call communicate what's important to the people they invite. Finally, the person invited to the call will have a better experience as a result of our planning.

## 1. W.I.T.T. WHAT'S IMPORTANT TO THEM

Name: \_\_\_\_\_ Age: \_\_\_\_\_ City/State: \_\_\_\_\_

When & Where did you meet? \_\_\_\_\_

Purpose of call: \_\_\_\_\_

Describe interest level: \_\_\_\_\_

## 2. F.O.R.M. FAMILY ~ OCCUPATION ~ RECREATION/HOBBIES ~ MOTIVATION

**Personal Information:** Complete what you know about their F.O.R.M.

**F: Family/Friends:** \_\_\_\_\_

**O: Occupation:** \_\_\_\_\_

**R: Recreation/Hobbies:** \_\_\_\_\_

**M: Motivation/Mission/Money/Message:** \_\_\_\_\_

## 3. S.I.G.N STRENGTHS ~ INTERESTS ~ GOALS ~ NEEDS

**Personal Attributes:** Complete what you know about their S.I.G.N

**S: Strengths:** \_\_\_\_\_

**I: Interests:** \_\_\_\_\_

**G: Goals:** \_\_\_\_\_

**N: Needs:** \_\_\_\_\_