

## DETAILED SC PLANNING AND TRACKING WORKSHEET

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Date: \_\_\_\_\_

Congratulations on achieving QSC! With each step of our Compensation Plan there are additional ways to create income. As QSC, you receive Sales Profit on your Customers, your Commission Rate increases to 10%, and you have an additional opportunity to qualify for a 3% monthly Performance Bonus (PB) on your team. The worksheet below is not only a planner and a handy place to track your progress, but it is also an interactive way to see how our compensation plan works. The income calculations are estimates and based on the data provided.

Your JP Customers	Product	Ship Date	Promotional PPV	Monthly PV	Sales Profit SP
1. _____	_____	_____	_____	_____	_____
2. _____	_____	_____	_____	_____	_____
3. _____	_____	_____	_____	_____	_____
4. _____	_____	_____	_____	_____	_____
5. _____	_____	_____	_____	_____	_____
6. _____	_____	_____	_____	_____	_____
7. _____	_____	_____	_____	_____	_____
8. _____	_____	_____	_____	_____	_____
9. _____	_____	_____	_____	_____	_____
10. _____	_____	_____	_____	_____	_____
11. _____	_____	_____	_____	_____	_____
12. _____	_____	_____	_____	_____	_____
13. _____	_____	_____	_____	_____	_____
14. _____	_____	_____	_____	_____	_____
15. _____	_____	_____	_____	_____	_____
16. _____	_____	_____	_____	_____	_____
<b>Enter Tower Garden and Pay in Full orders here. (* see details below)</b>					
17. _____	_____	_____	_____	_____	_____
18. _____	_____	_____	_____	_____	_____
19. _____	_____	_____	_____	_____	_____
<b>Enter any other Customer PPV, PV or SP in your SC 3 - 6 month window not listed above:</b> _____					
<b>Column Totals:</b> _____					

Partners	Team Members	PPV (Promo Volume)	Summary:	Promotional PPV	Monthly PV	Commissions Paid Monthly	
			Customer:			QSC	SC
1. _____	_____	_____	Partner:	_____	_____	_____	_____
2. _____	_____	_____	Partner+:	_____	_____	_____	_____
3. _____	_____	_____	QSC:	_____	_____	_____	_____
<b>Partner+</b>			Total:	_____	_____	_____	_____
1. _____	_____	_____	<b>3% Monthly Performance Bonus (PB)</b>			<b>Sales Profit &amp; Title Rewards</b>	
2. _____	_____	_____	1,800 PB volume is required and comes from your customers, partners & partner+'s.			Sales Profit: _____	
3. _____	_____	_____	PB Volume (Col4): _____			Title Rewards: _____	
<b>QSCs</b>			Team Volume (P+ & QSC): _____			Sponsor Awards: _____	
1. _____	_____	_____	Performance Bonus (Monthly): _____			Total Earnings: _____	
2. _____	_____	_____					
3. _____	_____	_____					

\* For Pay in Full orders leave Monthly PV column blank. To accurately fill in the PV and SP for TG orders see "Price and Earnings Guide" on FR.