

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

**1. Your Qualifications:** I have consistently qualified for PB the last 6 months. \_\_\_\_\_ **PB** (Required for Title)

Enter current month PB & POB volume and track your progress.

There are 5 ways to get paid in our JP+ Compensation Plan. You've already experienced some of them including Sales Profit, Commissions, Title Rewards and Performance Bonus (PB). To maximize your earnings and consistently earn this 3% bonus, it's important to stay PB qualified. SC's and above are also eligible for an additional 3% Promote Out Bonus (POB). Although POB is not required for QSSC promotion, it is critical to growing your paycheck and your business. Enter current month POB volume & track progress: \_\_\_\_\_ **POB**

**2. Team Volume:** I have the volume required averaging 6,000 per month over any 2 consecutive months.

If you have a line that is over 3,600 in Payline Volume, see formula in #6 below.

Month 1: \_\_\_\_\_ + Month 2: \_\_\_\_\_ = **Payline Total** \_\_\_\_\_ **Red = Needed**

**Black = Extra**

For Title & \$1,000 Title Reward, 12,000 Payline Volume is required over any 2 consecutive months. Consult 12 Mo Analysis Report to see official Payline Volume for both months.

**3. Team Structure:** I have 3 QSC Lines or above. List name and title.

1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_

**4.** I have 1 new 30 or 60 day Level 1 QSC promoted within the last 6 months. \_\_\_\_\_

I have not counted this QSC to complete the requirements of another leadership promotion.

**BONUS REQUIREMENTS**

**5.** I have 1 Active PB Line with 2 Active Team Members each achieving 225 PV in both months.

You can easily find your Active PB Lines at a glance in Column 4 on your PV Report.  
You can easily find your Active Team Members at a glance in Column 6 on your PV Report.

**List Name of Active PB Line** \_\_\_\_\_

**List 2 Active Team Members in PB Line**  
1. \_\_\_\_\_  
2. \_\_\_\_\_

**6.** I will only count 3,600 payline volume from any one line. Use formula to adjust your payline if needed.

**Formula if you have a line over 3,600 for QSSC**

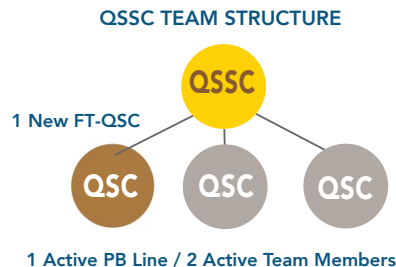
Payline Base: \_\_\_\_\_

- Payline of 60% line \_\_\_\_\_

= Payline w/out 60% line \_\_\_\_\_

+ 3,600 counts from 60% line \_\_\_\_\_

= Adjusted Payline Base: \_\_\_\_\_



# 5

## QUALIFYING SENIOR SALES COORDINATOR (QSSC)

To track your qualifications in real time, see VO dashboard. To track PB and POB from previous months, see PB Col 4 and POB Col 5 on PV Report & 12 Mo Analysis.

**YOUR QUALIFICATIONS**

- Commissions: 225 PV is required from you, your customers or your Partner's customers.
- Performance Bonus (PB): 1,800 PB volume is required to receive the 3% PB.  
*PB volume comes from you, your customers, your Partners and Partner+s. If not consistently PB qualified for a minimum of 6 months, promotion may be affected.*
- Promote Out Bonus (POB): 5,400 POB volume is required to receive the 3% POB.  
*POB volume comes from you, your customers, your Partners, Partner+s and QSCs. Qualifying for POB is recommended but not required for promotion to QSSC.*

**TEAM VOLUME**

- A total of 12,000 Payline Volume over a consecutive 2 month period averaging 6,000 per month.
- Second month Payline Volume must be 6,000 or greater.
- Maximum of 60% of 6,000 Payline Volume (3,600) can contribute for promotion from any one line.

**TEAM STRUCTURE**

- 3 QSC Lines or above; 1 of which is a new 30 or 60 day Level 1 QSC promoted within the last 6 months and has not been counted to complete the requirements of another leadership promotion.

**BONUS REQUIREMENTS**

- 1 Active PB Line, must contain 2 Active Team Members each achieving 225 PV.  
*An Active Team Member has 225 PV. See PV Report to find Active Team Members at a glance.*

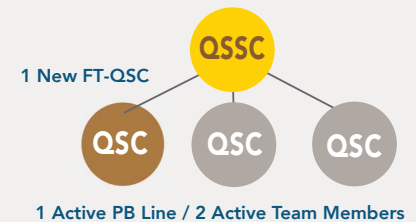
**YOU EARN**

- QSSC Title & \$1,000 Title Reward - Achieve above requirements any 2 consecutive months.

**ELIGIBLE EARNINGS:**

- Promotion to QSSC
  - \$1,000 Title Reward
  - Leads from Company
  - Personal Development Course
  - Sales Profit
  - 15% Commission
  - 3% Performance Bonus up to 4 Generations
  - 3% Promote Out Bonus
  - Business Investment Bonus
- > Meet structure requirements on chart  
> \$750 earnings required on previous month's paycheck  
> Up to \$500 Payout

**QSSC TEAM STRUCTURE**



PB Line	POB Line	Pay Out
1	0	5%
1	1	10%
2	1	15%