

Name: _____ FIN: _____ Start Month: _____

1. Your Qualifications: I have consistently qualified for PB the last 6 months. _____ PB _____ POB
Enter current month PB & POB volume and track your progress.

2. Team Volume: I have the required volume averaging 24,000 per month over any 2 consecutive months.
If you have a line that is over 14,400 in Payline Volume see formula in #7 below.

Month 1: _____ + Month 2: _____ = Payline Total **Red = Needed**
_____ **Black = Extra**

For Title & \$5,000 Title Reward, 48,000 Payline Volume is required over any 2 consecutive months.
Consult 12 Mo Analysis Report to see official Payline Volume for both months.

3. Team Structure: I have 3 SC or above Lines. List name and title.

1. _____ 2. _____ 3. _____

4. I have 1 new 30 or 60 day Level 1 QSC promoted within the last 6 months. _____
I have not counted this QSC to complete the requirements of another leadership promotion.

BONUS REQUIREMENTS

5. I have 3 Active PB Lines that contain 4 Active Team Members each achieving 225 PV.
You can easily find your Active PB Lines at a glance in Column 4 on your PV Report.
You can easily find your Active Team Members at a glance in Column 6 on your PV Report.

List Names of PB Qualified Lines	List # of Active Team Members	2 Consecutive Months
Name PB 1: _____	_____ Active Team Members	For 2 Months
Name PB 2: _____	_____ Active Team Members	For 2 Months
Name PB 3: _____	_____ Active Team Members	For 2 Months

6. I have 2 POB Lines in both my qualifying months. List name of each POB Qualified Line.
You can easily find your POB Lines at a glance in the POB Column on your PV Report.

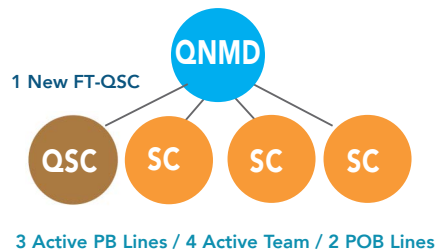
1. _____ 2. _____

7. I will only count 14,400 payline volume from any one line. Use formula to adjust your payline if needed.

Formula if you have a line over 14,400 for QNMD

Payline Base: _____
- Payline of 60% line _____
= Payline w/out 60% line: _____
+ 14,400 counts from 60% line _____
= Adjusted Payline Base: _____

QNMD TEAM STRUCTURE



7 QUALIFYING NATIONAL MARKETING DIRECTOR (QNMD)

To track your qualifications in real time, see VO dashboard. To track PB and POB from previous months, see PB Col 4 and POB Col 5 on PV Report & 12 Mo Analysis.

YOUR QUALIFICATIONS

- Commissions: 225 commission volume is required to receive commissions.
- Performance Bonus (PB): 1,800 PB volume is required to receive the 3% PB.
If not consistently PB qualified for a minimum of 6 months, promotion may be affected.
- Promote Out Bonus (POB): 5,400 POB volume is required to receive the 3% POB.

TEAM VOLUME

- A total of 48,000 Payline Volume over a consecutive 2 month period averaging 24,000 per month.
- Second month Payline Volume must be 24,000 or greater.
- Maximum of 60% of 24,000 Payline Volume (14,400) can contribute for promotion from any one line.

TEAM STRUCTURE

- 3 SC Line or above.
- 1 QSC Line or above; must be a new 30 or 60 day Level 1 QSC promoted within last 6 months and has not been counted to complete the requirements of another leadership promotion.

BONUS REQUIREMENTS

- 3 Active PB Lines each must contain 4 Active Team Members each achieving 225 PV.
- 2 POB Lines.

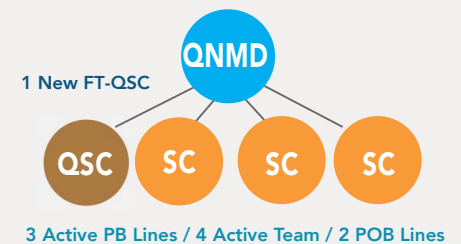
YOU EARN

- QNMD Title & \$5,000 Title Reward - Achieve above requirements any 2 consecutive months.

ELIGIBLE EARNINGS:

- Promotion to QNMD
- \$5,000 Title Reward
- Benefits Package
- Holiday Check
- Leads from Company
- Leadership School
- Sales Profit
- 15% Commission
- 3% Performance Bonus up to 5 Generations
- 3% Promote Out Bonus
- Business Investment Bonus
- > Meet structure requirements on chart
- > \$1,500 earnings required on previous month's paycheck
- > Up to \$1,000 Payout

QNMD TEAM STRUCTURE



PB Line	POB Line	Pay Out
2	1	10%
3	1	15%
3	2	20%