

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

1. **Your Qualifications:** I consistently qualified my business the last 9 mos. \_\_\_\_\_ PB \_\_\_\_\_ POB

2. **Team Volume:** I have the required volume averaging 48,000 per month over any 3 consecutive months.

If you have a line that is over 28,800 in Payline Volume, see formula in #6 below.

Month 1 \_\_\_\_\_ + Month 2 \_\_\_\_\_ + Month 3 \_\_\_\_\_ = Payline Total **Red = Needed**

For Title & \$5,000 Title Reward, 96,000 Payline Volume is required over any 2 consecutive months. \_\_\_\_\_  
 For remaining \$5,000 Title Reward, 144,000 Payline Volume is required over any 3 consecutive months. **Black = Extra**

3. **Team Structure:** I have 5 SC or above Lines. List name and title.

1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_ 4. \_\_\_\_\_ 5. \_\_\_\_\_

**BONUS REQUIREMENTS**

4. I have 5 Active PB Lines that contain 5 Active Team Members each achieving 225 PV.

You can easily find your Active PB Lines at a glance in Column 4 on your PV Report.

You can easily find your Active Team Members at a glance in Column 6 on your PV Report.

List Names of PB Qualified Lines    List # of Active Team Members    \*2 Consecutive Mos.    \*\*3 Consecutive Mos.

PB 1 _____	_____ Active Team Members	For 2 Months	For 3 Months
PB 2 _____	_____ Active Team Members	For 2 Months	For 3 Months
PB 3 _____	_____ Active Team Members	For 2 Months	For 3 Months
PB 4 _____	_____ Active Team Members	For 2 Months	For 3 Months
PB 5 _____	_____ Active Team Members	For 2 Months	For 3 Months

\* For Title & \$5,000 Title Reward, 5 Active PB Lines are required over any 2 consecutive months.

\*\* For remaining \$5,000 Title Reward, 5 Active PB Lines are required over any 3 consecutive months.

5. I have 3 POB Lines. List name of each POB Qualified Line.

You can easily find your POB Lines at a glance in the POB Column on your PV Report.

1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_

For Title & \$5,000 Title Reward, 3 POB Lines are required over any 2 consecutive months.

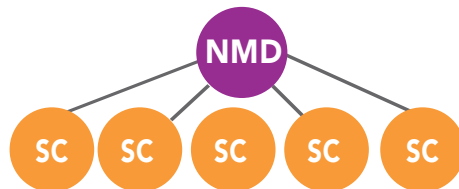
For remaining \$5,000 Title Reward, 3 POB Lines are required over any 3 consecutive months.

6. I will only count 28,800 Payline Volume from any one line. Use formula to adjust your payroll if needed.

**Formula if you have a line over 28,800 for NMD**

Payline Base: \_\_\_\_\_  
 - Payline of 60% line \_\_\_\_\_  
 = Payline w/out 60% line \_\_\_\_\_  
 + 28,800 counts from 60% line \_\_\_\_\_  
 = Adjusted Payline Base: \_\_\_\_\_

**NMD TEAM STRUCTURE**



5 Active PB Lines / 5 Active Team / 3 POB Lines



**8 NATIONAL MARKETING DIRECTOR (NMD)**

To track your qualifications in real time, see VO dashboard. To track PB and POB from previous months, see PB Col 4 and POB Col 5 on PV Report & 12 Mo Analysis.

**YOUR QUALIFICATIONS**

- Commissions: 225 commission volume is required to receive commissions.
- Performance Bonus (PB): 1,800 PB volume is required to receive the 3% PB.  
 If not consistently PB qualified for a minimum of 9 months, promotion may be affected.
- Promote Out Bonus (POB): 5,400 POB volume is required to receive the 3% POB.

**TEAM VOLUME**

- A total of 144,000 Payline Volume over a consecutive 3 month period averaging 48,000 per month.
- Third month Payline Volume must be 48,000 or greater.
- Maximum of 60% of 48,000 Payline Volume (28,800 ) can contribute for promotion from any one line.

**TEAM STRUCTURE**

- 5 Sales Coordinator Lines or above.

**BONUS REQUIREMENTS**

- 5 Active PB Lines each must contain 5 Active Team Members each achieving 225 PV.
- 3 POB Lines.

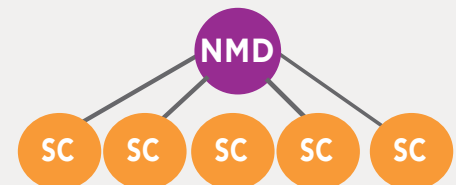
**YOU EARN**

- NMD Title & \$5,000 Title Reward - Achieve above requirements any 2 consecutive months.
- Remaining \$5,000 Title Reward - Achieve above requirements any 3 consecutive months.

**ELIGIBLE EARNINGS:**

- Promotion to NMD
- \$10,000 Title Reward (50% / 50%)
- Benefits Package
- Holiday Check
- NMD Support
- Sales Profit
- 15% Commission
- 3% Performance Bonus up to 5 Generations
- 3% Promote Out Bonus
- Business Investment Bonus
  - > Meet structure requirements on chart
  - > \$2,500 earnings required on previous month's paycheck
  - > Up to \$3,000 Payout

**NMD TEAM STRUCTURE**



PB Line	POB Line	Pay Out
4	2	10%
4	3	15%
5	3	20%