

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

- Your Qualifications:** I have consistently qualified for PB the last 12 mos. \_\_\_\_\_ PB \_\_\_\_\_ POB
- Team Volume:** I have the required Payline Volume averaging 144,000 per month over for 4 consecutive months.  
If you have a line that is over 72,000 in Payline Volume, see formula in #6 below.  
  
Mo 1 \_\_\_\_\_ + Mo 2 \_\_\_\_\_ + Mo 3 \_\_\_\_\_ + Mo 4 \_\_\_\_\_ = Payline Total **Red=Needed**  
  
For Title & \$10,000 Title Reward, 432,000 Payline Volume is required over any 3 consecutive months. \_\_\_\_\_  
For remaining \$10,000 Title Reward, 576,000 Payline Volume is required over any 4 consecutive months. **Black = Extra**

- Team Structure:** I have 3 SC & 2 QSSC or above Lines. List name and title.  
1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_ 4. \_\_\_\_\_ 5. \_\_\_\_\_

**BONUS REQUIREMENTS**

- I have 6 Active PB Lines that contain 6 Active Team Members each achieving 225 PV.  
You can easily find your Active PB Lines at a glance in Column 4 on your PV Report.  
You can easily find your Active Team Members at a glance in Column 6 on your PV Report.

List Names of PB Qualified Lines	List # of Active Team Members	*3 Consecutive Mos.	**4 Consecutive Mos.
PB 1 _____	_____ Active Team Members	For 3 Months	For 4 Months
PB 2 _____	_____ Active Team Members	For 3 Months	For 4 Months
PB 3 _____	_____ Active Team Members	For 3 Months	For 4 Months
PB 4 _____	_____ Active Team Members	For 3 Months	For 4 Months
PB 5 _____	_____ Active Team Members	For 3 Months	For 4 Months
PB 6 _____	_____ Active Team Members	For 3 Months	For 4 Months

\* For Title & \$10,000 Title Reward, 6 Active PB Lines are required over any 3 consecutive months.  
\*\* For remaining \$10,000 Title Reward, 6 Active PB Lines are required over any 4 consecutive months.

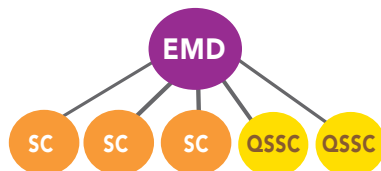
- I have 4 POB Lines. List name of each POB Qualified Line.  
You can easily find your POB Lines at a glance in the POB Column on your PV Report.  
1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_ 4. \_\_\_\_\_  
For Title & \$10,000 Title Reward, 4 POB Lines are required over any 3 consecutive months.  
For remaining \$10,000 Title Reward, 4 POB Lines are required over any 4 consecutive months.

- I will only count 72,000 Payline Volume from any one line. Use formula to adjust your payline if needed.

**Formula if you have a line over 72,000 for EMD**

Payline Base: \_\_\_\_\_  
- Payline of 50% line \_\_\_\_\_  
= Payline w/out 50% line \_\_\_\_\_  
+ 72,000 counts from 50% line \_\_\_\_\_  
= Adjusted Payline Base: \_\_\_\_\_

**EMD TEAM STRUCTURE**



6 Active PB Lines / 6 Active Team / 4 POB Lines



**10 EXECUTIVE MARKETING DIRECTOR (EMD)**

**YOUR QUALIFICATIONS**

- Commissions
- Performance Bonus (PB)
- Promote Out Bonus (POB)

**TEAM VOLUME**

- A total of 576,000 Payline Volume over a consecutive 4 month period averaging 144,000 per month.
- Fourth month Payline Volume must be 144,000 or greater.
- Maximum of 50% of 144,000 Payline Volume (72,000) can contribute for promotion from any one line.

**TEAM STRUCTURE**

- 2 Qualifying Senior Sales Coordinator Lines or above.
- 3 Sales Coordinator Lines or above.

**BONUS REQUIREMENTS**

- 6 Active PB Lines each must contain 6 Active Team Members each achieving 225 PV.
- 4 POB Lines.

**YOU EARN**

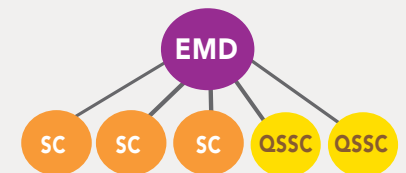
- EMD Title & \$10,000 Title Reward - Achieve above requirements any 3 consecutive months.
- Remaining \$10,000 Title Reward - Achieve above requirements any 4 consecutive months.

**ELIGIBLE EARNINGS:**

- Promotion to EMD
- \$20,000 Title Reward (50% / 50%)
- Benefits Package
- Holiday Check
- NMD Support
- Sales Profit
- 15% Commission
- 3% Performance Bonus up to 5 Generations
- 3% Promote Out Bonus
- Business Investment Bonus

> Meet structure requirements on chart  
> \$2,500 earnings required on previous month's paycheck  
> Up to \$3,000 Payout

**EMD TEAM STRUCTURE**



6 Active PB Lines / 6 Active Team / 4 POB Lines

PB Line	POB Line	Pay Out
4	2	10%
4	3	15%
5	3	20%