

Name: _____ FIN: _____ Start Month: _____

1. **Your Qualifications:** I have consistently qualified for PB the last 12 mos. _____ PB _____ POB

2. **Team Volume:** I have the required Payline Volume averaging 144,000 per month over for 4 consecutive months.

If you have a line that is over 72,000 in Payline Volume, see formula in #6 below.

Mo 1 _____ + Mo 2 _____ + Mo 3 _____ + Mo 4 _____ = Payline Total **Red=Needed**

For Title & \$10,000 Title Reward, 432,000 Payline Volume is required over any 3 consecutive months.

For remaining \$10,000 Title Reward, 576,000 Payline Volume is required over any 4 consecutive months. **Black = Extra**

3. **Team Structure:** I have 3 SC & 2 QSSC or above Lines. List name and title.

1. _____ 2. _____ 3. _____ 4. _____ 5. _____

BONUS REQUIREMENTS

4. I have 6 Active PB Lines that contain 6 Active Team Members each achieving 225 PV.

You can easily find your Active PB Lines at a glance in Column 4 on your PV Report.

You can easily find your Active Team Members at a glance in Column 6 on your PV Report.

List Names of PB Qualified Lines	List # of Active Team Members	*3 Consecutive Mos.	**4 Consecutive Mos.
PB 1 _____	_____ Active Team Members	For 3 Months	For 4 Months
PB 2 _____	_____ Active Team Members	For 3 Months	For 4 Months
PB 3 _____	_____ Active Team Members	For 3 Months	For 4 Months
PB 4 _____	_____ Active Team Members	For 3 Months	For 4 Months
PB 5 _____	_____ Active Team Members	For 3 Months	For 4 Months
PB 6 _____	_____ Active Team Members	For 3 Months	For 4 Months

* For Title & \$10,000 Title Reward, 6 Active PB Lines are required over any 3 consecutive months.

** For remaining \$10,000 Title Reward, 6 Active PB Lines are required over any 4 consecutive months.

5. I have 4 POB Lines. List name of each POB Qualified Line.

You can easily find your POB Lines at a glance in the POB Column on your PV Report.

1. _____ 2. _____ 3. _____ 4. _____

For Title & \$10,000 Title Reward, 4 POB Lines are required over any 3 consecutive months.

For remaining \$10,000 Title Reward, 4 POB Lines are required over any 4 consecutive months.

6. I will only count 72,000 Payline Volume from any one line. Use formula to adjust your payline if needed.

Formula if you have a line over 72,000 for EMD

Payline Base: _____

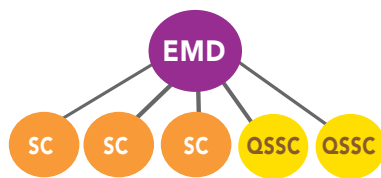
- Payline of 50% line _____

= Payline w/out 50% line _____

+ 72,000 counts from 50% line _____

= Adjusted Payline Base: _____

EMD TEAM STRUCTURE



6 Active PB Lines / 6 Active Team / 4 POB Lines



10 EXECUTIVE MARKETING DIRECTOR (EMD)

YOUR QUALIFICATIONS

- Commissions
- Performance Bonus (PB)
- Promote Out Bonus (POB)

TEAM VOLUME

- A total of 576,000 Payline Volume over a consecutive 4 month period averaging 144,000 per month.
- Fourth month Payline Volume must be 144,000 or greater.
- Maximum of 50% of 144,000 Payline Volume (72,000) can contribute for promotion from any one line.

TEAM STRUCTURE

- 2 Qualifying Senior Sales Coordinator Lines or above.
- 3 Sales Coordinator Lines or above.

BONUS REQUIREMENTS

- 6 Active PB Lines each must contain 6 Active Team Members each achieving 225 PV.
- 4 POB Lines.

YOU EARN

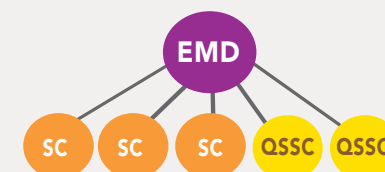
- EMD Title & \$10,000 Title Reward - Achieve above requirements any 3 consecutive months.
- Remaining \$10,000 Title Reward - Achieve above requirements any 4 consecutive months.

ELIGIBLE EARNINGS:

- Promotion to EMD
- \$20,000 Title Reward (50% / 50%)
- Benefits Package
- Holiday Check
- NMD Support
- Sales Profit
- 15% Commission
- 3% Performance Bonus up to 5 Generations
- 3% Promote Out Bonus
- Business Investment Bonus

- > Meet structure requirements on chart
- > \$2,500 earnings required on previous month's paycheck
- > Up to \$3,000 Payout

EMD TEAM STRUCTURE



6 Active PB Lines / 6 Active Team / 4 POB Lines

PB Line	POB Line	Pay Out
4	2	10%
4	3	15%
5	3	20%