

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

1. **Your Qualifications:** I have consistently qualified for PB the last 12 mos. \_\_\_\_\_ PB \_\_\_\_\_ POB

2. **Team Volume:** I have the required Payline Volume averaging 192,000 per month over for 4 consecutive months.  
If you have a line that is over 96,000 in Payline Volume, see formula in #6 below.

Mo 1 \_\_\_\_\_ + Mo 2 \_\_\_\_\_ + Mo 3 \_\_\_\_\_ + Mo 4 \_\_\_\_\_ = Payline Total **Red=Needed**

For Title & \$12,500 Title Reward, 576,000 Payline Volume is required over any 3 consecutive months. \_\_\_\_\_  
For remaining \$12,500 Title Reward, 768,000 Payline Volume is required over any 4 consecutive months. **Black = Extra**

3. **Team Structure:** I have 3 QSSC & 2 SSC or above Lines. List name and title.

1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_ 4. \_\_\_\_\_ 5. \_\_\_\_\_

### BONUS REQUIREMENTS

4. I have 7 Active PB Lines that contain 6 Active Team Members each achieving 225 PV.

You can easily find your Active PB Lines at a glance in Column 4 on your PV Report.

You can easily find your Active Team Members at a glance in Column 6 on your PV Report.

List Names of PB Qualified Lines	List # of Active Team Members	*3 Consecutive Mos.	**4 Consecutive Mos.
PB 1 _____	_____ Active Team Members	For 3 Months	For 4 Months
PB 2 _____	_____ Active Team Members	For 3 Months	For 4 Months
PB 3 _____	_____ Active Team Members	For 3 Months	For 4 Months
PB 4 _____	_____ Active Team Members	For 3 Months	For 4 Months
PB 5 _____	_____ Active Team Members	For 3 Months	For 4 Months
PB 6 _____	_____ Active Team Members	For 3 Months	For 4 Months
PB 7 _____	_____ Active Team Members	For 3 Months	For 4 Months

\* For Title & \$12,500 Title Reward, 7 Active PB Lines are required over any 3 consecutive months.

\*\* For remaining \$12,500 Title Reward, 7 Active PB Lines are required over any 4 consecutive months.

5. I have 5 POB Lines. List name of each POB Qualified Line.

You can easily find your POB Lines at a glance in the POB Column on your PV Report.

1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_ 4. \_\_\_\_\_ 5. \_\_\_\_\_

For Title & \$12,500 Title Reward, 5 POB Lines are required over any 3 consecutive months.

For remaining \$12,500 Title Reward, 5 POB Lines are required over any 4 consecutive months.

6. I will only count 96,000 Payline Volume from any one line. Use formula to adjust your payline if needed.

#### Formula if you have a line over 96,000 for PMD

Payline Base: \_\_\_\_\_  
 - Payline of 50% line \_\_\_\_\_  
 = Payline w/out 50% line \_\_\_\_\_  
 + 96,000 counts from 50% line \_\_\_\_\_  
 = Adjusted Payline Base: \_\_\_\_\_

#### PMD TEAM STRUCTURE



7 Active PB Lines / 6 Active Team / 5 POB Lines



# 11 PRESIDENTIAL MARKETING DIRECTOR (PMD)

### YOUR QUALIFICATIONS

- Commissions
- Performance Bonus (PB)
- Promote Out Bonus (POB)

### TEAM VOLUME

- A total of 768,000 Payline Volume over a consecutive 4 month period averaging 192,000 per month.
- Fourth month Payline Volume must be 192,000 or greater.
- Maximum of 50% of 192,000 Payline Volume (96,000) can contribute for promotion from any one line.

### TEAM STRUCTURE

- 3 Qualifying Senior Sales Coordinator Lines or above.
- 2 Senior Sales Coordinator Lines or above.

### BONUS REQUIREMENTS

- 7 Active PB Lines each must contain 6 Active Team Members each achieving 225 PV.
- 5 POB Lines.

### YOU EARN

- PMD Title & \$12,500 Title Reward - Achieve above requirements any 3 consecutive months.
- Remaining \$12,500 Title Reward - Achieve above requirements any 4 consecutive months.

### ELIGIBLE EARNINGS:

- Promotion to PMD
- \$25,000 Title Reward (50% / 50%)
- Benefits Package
- Holiday Check
- NMD Support
- Sales Profit
- 15% Commission
- 3% Performance Bonus up to 5 Generations
- 3% Promote Out Bonus
- Business Investment Bonus

- > Meet structure requirements on chart
- > \$2,500 earnings required on previous month's paycheck
- > Up to \$3,000 Payout

#### PMD TEAM STRUCTURE



7 Active PB Lines / 6 Active Team / 5 POB Lines

PB Line	POB Line	Pay Out
4	2	10%
4	3	15%
5	3	20%