

Name: _____ FIN: _____ Start Month: _____

1. **Your Qualifications:** I have consistently qualified for PB the last 12 mos. _____ PB _____ POB

2. **Team Volume:** I have the required Payline Volume averaging 400,000 per month over 4 consecutive months.

If you have a line that is over 200,000 in Payline Volume, see formula in #6 below.

Mo 1 _____ + Mo 2 _____ + Mo 3 _____ + Mo 4 _____ = **Payline Total** **Red=Needed**

For Title & \$15,000 Title Reward, 1,200,000 Payline Volume is required over any 3 consecutive months. _____
 For remaining \$15,000 Title Reward, 1,600,000 Payline Volume is required over any 4 consecutive months. **Black = Extra**

3. **Team Structure:** I have 3 QSSC & 2 SSC or above Lines. List name and title.

1. _____ 2. _____ 3. _____ 4. _____ 5. _____

BONUS REQUIREMENTS

4. I have 7 Active PB Lines that contain 6 Active Team Members each achieving 225 PV.

You can easily find your Active PB Lines at a glance in Column 4 on your PV Report.

You can easily find your Active Team Members at a glance in Column 6 on your PV Report.

| List Names of PB Qualified Lines | List # of Active Team Members | *3 Consecutive Mos. | **4 Consecutive Mos. |
|----------------------------------|-------------------------------|---------------------|----------------------|
| PB 1 _____ | _____ Active Team Members | For 3 Months | For 4 Months |
| PB 2 _____ | _____ Active Team Members | For 3 Months | For 4 Months |
| PB 3 _____ | _____ Active Team Members | For 3 Months | For 4 Months |
| PB 4 _____ | _____ Active Team Members | For 3 Months | For 4 Months |
| PB 5 _____ | _____ Active Team Members | For 3 Months | For 4 Months |
| PB 6 _____ | _____ Active Team Members | For 3 Months | For 4 Months |
| PB 7 _____ | _____ Active Team Members | For 3 Months | For 4 Months |

* For Title & \$15,000 Title Reward, 7 Active PB Lines are required over any 3 consecutive months.

** For remaining \$15,000 Title Reward, 7 Active PB Lines are required over any 4 consecutive months.

5. I have 5 POB Lines. List name of each POB Qualified Line.

You can easily find your POB Lines at a glance in the POB Column on your PV Report.

1. _____ 2. _____ 3. _____ 4. _____ 5. _____

For Title & \$15,000 Title Reward, 5 POB Lines are required over any 3 consecutive months.

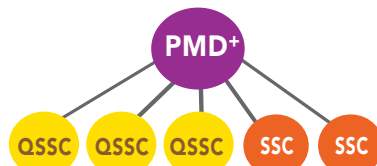
For remaining \$15,000 Title Reward, 5 POB Lines are required over any 4 consecutive months.

6. I will only count 200,000 Payline Volume from any one line. Use formula to adjust your payline if needed.

Formula if you have a line over 200,000 for PMD+

Payline Base: _____
 - Payline of 50% line _____
 = Payline w/out 50% line _____
 +200,000 counts from 50% line _____
 = Adjusted Payline Base: _____

PMD+ TEAM STRUCTURE



7 Active PB Lines / 6 Active Team / 5 POB Lines



12 PRESIDENTIAL MARKETING DIRECTOR (PMD+)

YOUR QUALIFICATIONS

- Commissions
- Performance Bonus (PB)
- Promote Out Bonus (POB)

TEAM VOLUME

- A total of 1,600,000 Payline Volume over a consecutive 4 month period averaging 400,000 per month.
- Fourth month Payline Volume must be 400,000 or greater.
- Maximum of 50% of 400,000 Payline Volume (200,000) can contribute for promotion from any one line.

TEAM STRUCTURE

- 3 Qualifying Senior Sales Coordinator Lines or above.
- 2 Senior Sales Coordinator Lines or above.

BONUS REQUIREMENTS

- 7 Active PB Lines each must contain 6 Active Team Members each achieving 225 PV.
- 5 POB Lines.

YOU EARN

- PMD+ Title & \$15,000 Title Reward - Achieve above requirements any 3 consecutive months.
- Remaining \$15,000 Title Reward - Achieve above requirements any 4 consecutive months.

ELIGIBLE EARNINGS: _____

PMD+ TEAM STRUCTURE



7 Active PB Lines / 6 Active Team / 5 POB Lines

| PB Line | POB Line | Pay Out |
|---------|----------|---------|
| 4 | 2 | 10% |
| 4 | 3 | 15% |
| 5 | 3 | 20% |

- Promotion to PMD+
- \$30,000 Title Reward (50% / 50%)
- Benefits Package
- Holiday Check
- NMD Support
- Sales Profit
- 15% Commission
- 3% Performance Bonus up to 5 Generations
- 3% Promote Out Bonus
- Business Investment Bonus

- > Meet structure requirements on chart
- > \$2,500 earnings required on previous month's paycheck
- > Up to \$3,000 Payout