

# DMO PLANNER

WEEK OF: \_\_\_\_\_

Activities	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
<b>2 NEW PEOPLE</b> New or Memory Jogger people. First time or reconnect. Share story, video or invite to event. Call or Message Blitz!							
<b>2 FOLLOW-UPS</b> <ul style="list-style-type: none"> <li>• Is this good time to talk?</li> <li>• What did you like best about the info?</li> <li>• Does JP+ make sense?</li> <li>• Are you ready to start?</li> </ul>							
<b>2 CUSTOMERS</b> <ul style="list-style-type: none"> <li>• Do Great Customer Care</li> <li>• Add to FB group</li> <li>• Invite to Join our Mission</li> <li>• Send business video, or invite to event, 3-way call</li> </ul>							
<b>2 TEAM</b> Connections and help with Next Steps. Set up 3-way Call or Zoom with NMD to welcome or coach. Use Voxer too!							
<b>EVENTS</b> Promote an event. Host, attend, and/or present at.							
<b>3-WAY CALL ZOOM</b> Schedule Prospects, Customers, Team w/ Upline							
<b>SOCIAL MEDIA</b> Post and Comment (on your feed and in groups)							
<b>CHECK VOXER</b> Listen, learn in Team Chats, 1:1 with customers and team members							
<b>PERSONAL GROWTH</b> Books, Audios, Training Calls/ Zooms							

