

# PROMOTION QUALIFICATIONS GUIDE AND INFORMATION SHEET

June 21, 2019

## QUALIFYING NATIONAL MARKETING DIRECTOR



**MINIMUM total of 40,000 Payline (Paid) PVC over a consecutive 2 month period (average 20,000 Payline PVC per month)**

- ▶ Second month Payline PVC can be no lower than 20,000
- ▶ Maximum of 60% of 20,000 base Payline (12,000 Paid PVC) can be counted from any one line

### 3 SC lines in Performance Bonus (PB) for both months

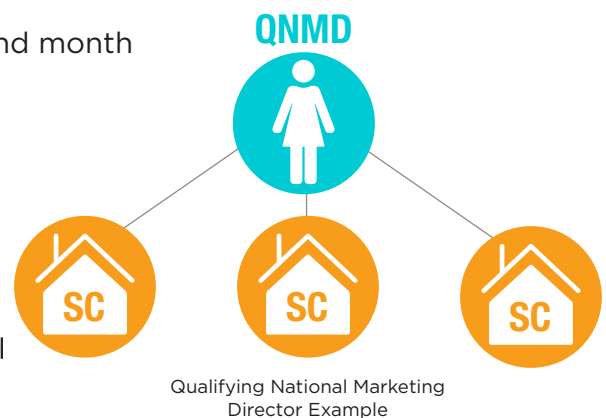
- ▶ PB lines in bonus must be Working Lines by second month
  - A Working Line for a QNMD promotion will be a MINIMUM OF 8 ACTIVE/WORKING REPS that have a minimum of 3-5 customers each, creating a minimum of 90 PAID PVC per Rep
- ▶ ALL 3 SC lines in PB must be EFFECTIVE by second month
- ▶ SC lines in PB using EXCESS to qualify may affect promotion approval

### 2 SC lines in Promote Out Bonus (POB) for both months

- ▶ Both SC lines in POB must be EFFECTIVE by first month
- ▶ SC lines in POB bonus using EXCESS or being manually qualified, may affect promotion approval

### A Household/Spouse line will not count toward PB or POB Structure toward QNMD promotion

- Exception to that rule would be if there is a Working Line within the spouse line that could be used as the Structure requirement



### One new frontline 2000+ VF Promotion within the past 6 months

**BONUS OF \$5,000 PAID WHEN PROMOTION IS APPROVED**

**Must hold QNMD Requirements after promoted for 3 consecutive months to be eligible for QNMD BENEFITS PACKAGE**

#### YOU EARN

- Promotion to **QNMD**
- **\$5000 Promotion Bonus**
- **1 Free Conference Ticket** (\$150 Value)
- **QNMD Benefits Package**
- **Q School**
- **Retail Sales Profit (RSP)**
- **22% Commission Level**
- **5% Performance Bonus (PB)**
- **4% Promote Out Bonus (POB)**
- **Business Incentive Bonus**
- End of Year **Holiday Bonus**

SEE "COACHING GUIDE" FOR FURTHER DETAILS AS TO WHAT IS REVIEWED BEFORE FINAL PROMOTION APPROVAL (Found in your Virtual Office under TRAINING; Team Building, then scroll down to additional Team Building Section)

The Juice Plus+® Company, LLC, reserves the right to ALL FINAL APPROVALS of all promotion levels and bonus programs within the Juice Plus+® Company, LLC, Compensation Plan

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