

PERSONAL PROFILE WORKSHEET

W . I . T . T . ~ F . O . R . M . ~ S . I . G . N

As we build relationships, it's valuable to discover what's important to each other. This worksheet is designed to get to know each other better and very useful for 3-way calls. It helps the leader prepare more thoughtfully. It helps the person who sets up the call communicate what's important to the people they invite. Finally, the person invited to the call will have a better experience as a result of our planning.

1. W.I.T.T. WHAT'S IMPORTANT TO THEM

Name: _____ Age: _____ City/State: _____

When & Where did you meet? _____

Purpose of call: _____

Describe interest level: _____

2. F.O.R.M. FAMILY ~ OCCUPATION ~ RECREATION/HOBBIES ~ MOTIVATION

Personal Information: Complete what you know about their F.O.R.M.

F: Family/Friends: _____

O: Occupation: _____

R: Recreation/Hobbies: _____

M: Motivation/Mission/Money/Message: _____

3. S.I.G.N STRENGTHS ~ INTERESTS ~ GOALS ~ NEEDS

Personal Attributes: Complete what you know about their S.I.G.N

S: Strengths: _____

I: Interests: _____

G: Goals: _____

N: Needs: _____

TEAM BUILDER PROFILE

FOR CURRENT & POTENTIAL TEAM MEMBERS

Name: _____ Age: _____ Phone: _____

City/State: _____ Occupation/Profession: _____

Family Information (spouse/children): _____

1. JP / TG PRODUCT EXPOSURES

If JP Customer, enter start date or year: _____

What JP results have they experienced or hope to experience: _____

Have they referred anyone or mentioned people with whom they'd like to share JP/JPVF?

2. JP BUSINESS EXPOSURES

Start Date: _____ Title: _____

List JP Business Exposures /Events: _____

List JP Business Trainings Attended: _____

Describe interest level in moving forward: _____

Why is moving forward important to them? _____

What would they like to achieve? _____

List achievements to celebrate: _____

3. KEY SUCCESS INGREDIENTS

Positive Attitude / Optimistic: _____

People-Person / Cares about Others: _____

Health Conscious: _____

Teachable / Willing to Learn: _____

Proactive / Willing to Share: _____

Team Player / Works well with others: _____

Credible / Influencer: _____

Entrepreneurial / Work Ethic: _____

4. PERSONAL QUALITIES

Please answer questions below thoughtfully.

What are the most significant things about this person that makes you feel they would do well in the Juice Plus+ business? _____

What do you really like, love or admire about this person & why would you like to work with them?
