

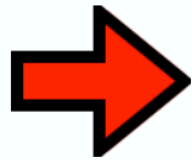
# Express Track to SC

## 3 Month Plan

Part 1. New Team Members

Part 2. Existing Direct Distributor

Part 3. Existing Virtual Franchisee



# Part 1. New Team Members



## SIMPLE PLAN FOR NEW REP (APP DATE FEB 1 2019 OR AFTER) EXISTING DEALER

BEGIN FEB 1 THROUGH AUG 31, 2019

**GOAL:**  
4000 NEW PROMO PVC  
1 VF and 2 DDs  
PBQ (Qualify your Business)

### MONTH 1

**YOUR HLP!**  
DD, 6%

= 500 PVC + RETAIL + \$100 "THANK YOU" BONUS  
+ \$150 JP+LIVE TICKET \*New Reps Only

PROMOTE 1 DD

= 500 PVC

**YOU HAVE A BUDDY!**

### MONTH 2

ADD 3 TRIO CUSTOMERS = 500 PVC + RETAIL  
PROMOTE 1 DD = 500 PVC

+ \$100 BONUS FOR 2 DDs  
+ Regional/Bootcamp Fee Reimbursement

**YOU ARE PROMOTED TO 2000+ VF, 14%**

**+ \$300 BONUS**

### MONTH 3

PROMOTE 1 DD = 500 PVC  
PROMOTE A DD TO 2000+VF = 1500 PVC

**+ \$300 SPONSOR BONUS**

**YOU ARE VF EFFECTIVE/PBQ**

**YOU PROMOTE TO SALES COORDINATOR, PB QUALIFIED + \$700 BONUS**

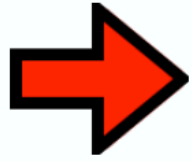
**ACHIEVED GOAL:**  
4000 Promotional PVC  
1 VF and 2 DDs  
PB QUALIFIED  
\$1,850 BONUS

#### NOTE:

1. Household members not eligible for team structure
2. Avoid "Paid in Full" orders as they jeopardize PBQ and promotions and no past PCs; all NEW
3. This promo ends Aug 31, 2019
4. Complete rules/guidelines, VO, News

**+ \$150 FREE JP+LIVE TICKET**  
**+ \$50 VOUCHER JP+LIVE**

**BONUS TOTAL: \$1,850** New Reps  
**\$1,700** Existing Reps



# Part 2. New DD / VF

( Promoted since Feb 1)



**SIMPLE PLAN**  
FOR EXISTING  
DD OR PROMO VF  
FEB 1 THROUGH AUG 31 2019

**GOAL:**  
4000 New Promo PVC  
1 VF and 2 DDs  
PBQ (Qualify your Business)

**MONTH 1**

3 Trio Customers = 500 PVC + RETAIL  
1 DD = 500 PVC

**MONTH 2**

3 Trio Customers = 500 PVC + RETAIL + \$100 BONUS FOR 2 DDs  
1 DD = 500 PVC + Regional/Bootcamp Fee Reimbursement

YOU ARE PROMOTED TO 2000+ VF, 14%

+ \$300 BONUS  
(\*Promo VF already received Bonus)

**MONTH 3**

1 DD = 500 PVC  
PROMOTE A DD TO 2000+VF = 1500 PVC + \$300 SPONSOR BONUS

YOU ARE VF EFFECTIVE/PBQ

YOU ARE PROMOTED TO SALES COORDINATOR, PBQ + \$700 BONUS

**ACHIEVED GOAL:**  
4000 Promotional PVC  
1 VF and 2 DDs  
PB QUALIFIED  
\$1,600 BONUS

**NOTE:**

1. Household members not eligible for team structure
2. Avoid "Paid in Full" orders as they jeopardize PBQ and promotions and no past PCs; all new
3. This promo ends Aug 31, 2019
4. Complete rules/guidelines VO, News

+ \$150 FREE JP+LIVE TICKET  
+ \$50 VOUCHER JP+LIVE

**BONUS TOTAL: \$1,600**





# Part 3: Existing VF

( Effective VF in Jan Business )



A SIMPLE PLAN  
FOR EXISTING  
VF AT 14%  
FEB 1 - AUG 31, 2019  
(VF EFFECTIVE IN JANUARY)

**GOAL:**  
3000 New Promo PVC  
1 VF and 2 DDs  
(1 VF AND 1 DD CAN BE EXISTING;  
1 NEW FRONTLINE HLP/DD)  
500 PERSONAL PROMO PVC  
5 NEW HOUSEHOLD ORDERS  
PBQ (Qualify your Business)

<b>MONTH 1</b>	3 Trio Customers NEW 1 DD NEW	= 500 PVC + RETAIL = 500 PVC	
<b>MONTH 2</b>	3 Trio Customers NEW 1 DD NEW	= 500 PVC + RETAIL = 500 PVC	+ \$100 BONUS FOR 2 DDs + Regional/Bootcamp Fee Reimbursement
<b>MONTH 3</b>	Existing VF/DD ADDS TOO	= 500 PVC +++	
	PROMOTE YOUR DD TO 2000+VF	= 1500 PVC	+ \$300 SPONSOR BONUS
	YOU ARE PROMOTED TO SALES COORDINATOR, PBQ		+ \$700 BONUS

**ACHIEVED GOAL:**  
3000 Promotional PVC  
1 VF and 2 DDs  
PB QUALIFIED  
\$1,300 BONUS

**NOTE:**  
1. Household members not eligible for team structure  
2. Avoid "Paid in Full" orders as they jeopardize PBQ and promotions  
3. REP must create min. 500 personal promo PVC in own number  
4. REP personally creates 5 NEW household customers/NO past PCs  
5. This promo ends Aug 31, 2019

+ \$150 FREE JP+LIVE TICKET  
+ \$50 VOUCHER JP+LIVE

**BONUS TOTAL: \$1,300**