

PICTURE THE POSSIBILITIES

COMPENSATION PLAN

USA

5 WAYS TO CREATE INCOME

- TITLE REWARDS
- BENEFITS/INCENTIVES
- BONUSES
- COMMISSIONS
- SALES PROFIT

				QUALIFYING SENIOR SALES COORDINATOR \$1,000	SENIOR SALES COORDINATOR \$2,500	QUALIFYING NATIONAL MARKETING DIRECTOR \$5,000	NATIONAL MARKETING DIRECTOR \$10,000	INTERNATIONAL MARKETING DIRECTOR \$15,000	EXECUTIVE MARKETING DIRECTOR \$20,000	PRESIDENTIAL MARKETING DIRECTOR \$25,000	PRESIDENTIAL MARKETING DIRECTOR+ \$30,000
				Leadership Development Course	Boot Camp Voucher	Leadership School					
				Leads	Leads	Leads	NMD Support	NMD Support			
				Business Investment Bonus Up to \$500/mo.	Business Investment Bonus Up to \$750/mo.	Business Investment Bonus Up to \$1,000/mo.	Business Investment Bonus Up to \$3,000/mo.	Business Investment Bonus Up to \$3,000/mo.	Business Investment Bonus Up to \$3,000/mo.		
				3% Promote Out Bonus	3% Promote Out Bonus	3% Promote Out Bonus	3% Promote Out Bonus	3% Promote Out Bonus	3% Promote Out Bonus		
				3% Performance Bonus	3% Performance Bonus	3% Performance Bonus	3% Performance Bonus	3% Performance Bonus	3% Performance Bonus		
PARTNER	5% Commission	10% Commission	15% Commission	15% Commission	15% Commission	15% Commission	15% Commission	15% Commission	15% Commission		
Sales Profit	Sales Profit	Sales Profit	Sales Profit	Sales Profit	Sales Profit	Sales Profit	Sales Profit	Sales Profit	Sales Profit		

FAST TRACK/EXPRESS TRACK

LEADERSHIP TRACK

EXPLORE THE POSSIBILITIES

Fast track to the highest commission level in 6 months or less!

1 PARTNER (P)

Join the Juice Plus+ mission

- Submit an application and fee
- Log into your JuicePlusVirtualOffice.com
- Set up Virtual Banking
- Set up your JuicePlus.com personal website
- Utilize your sponsor's support as you start sharing

If you are an existing customer and become a Partner, your own orders transfer to you. The Promotional Product Volume generated from your orders that reship during your Partner+ 30 day window will count toward your 1,000 Promotional Product Volume requirement.

ELIGIBLE EARNINGS:

- Sales Profit on you and your customers' orders

2 PARTNER+ (P+)

Who do you know?

- Generate 1,000 in Promotional Product Volume from you and your customer orders within 30 days of your 1st order ship date.
- Have 2 Preferred Customers, Tower Gardens can be included (at least 1 of them has to be new within the 30 day window).

What happens when you sponsor team members? (They are your Level 1)

- If a customer becomes a Partner within your P+ 30 day window, they will still be counted as a customer and their initial order will count toward your promotional product volume.
- Once you have completed your P+ requirements, your Level 1 team members and their customers will count toward your next 2 promotions: QSC and SC.
- **Express Track** - accomplish the above in your first 10 days and earn \$100

ELIGIBLE EARNINGS:

- Promotion to Partner+
- \$50/\$100 Title Reward
- Free Juice Plus+ Live Conference Ticket
- Sales Profit
- 5% Commission (effective the following month)

3 QUALIFYING SALES COORDINATOR (QSC)

Invite others to join your team

- Generate 4,000 in Promotional Product Volume from you, your customers and your Level 1 team members' customers within 60 days of your first order ship date.
- Create structure of at least 1 new Level 1 team member with 1 or more Preferred Customer orders.
- Add at least 5 new Preferred Customers, Tower Gardens can be included from you and your Level 1 Team Member (for a total of 7).
- Generate a minimum of 1,000 in Promotional Product Volume from your Customer Volume.
- A maximum of 1,500 from your own household orders will count.

All Promotional Product Volume generated from your promotion to the Partner+ title within your 60 day window will count toward your QSC promotion.

- **Express Track** - accomplish the above in your first 30 days and earn \$400

ELIGIBLE EARNINGS:

- Promotion to Qualifying Sales Coordinator
- \$300/\$400 Title Reward
- \$300/\$400 Active Sponsor Reward
- Free Juice Plus+ Live Conference Ticket
- Sales Profit
- 10% Commission (effective the following month)
- 3% Performance Bonus (PB)

4 SALES COORDINATOR (SC)

Expand your team

- Generate 10,000 in Promotional Product Volume from you, your customers and your team (Ps, P+s and QSCs) within 6 calendar months or less.
- Create structure of at least 1 P+ and 2 QSCs in 3 separate lines (at least 1 QSC within the 6 month window).
- Generate 1,800 in Performance Bonus Volume to qualify your business for the 3% Performance Bonus.

All Promotional Product Volume generated from your promotion to the QSC title within your 6 month window, including new and reshipped orders, will count toward your Fast Track to SC promotion.

- **Express Track** - accomplish the above in your first 90 days and earn \$700



ELIGIBLE EARNINGS:

- Promotion to Sales Coordinator
- \$600/\$700 Title Reward
- \$600/\$700 Active Sponsor Reward
- Free Juice Plus+ Live Conference Ticket
- Leads from the Company
- Sales Profit
- 15% Commission (effective the following month)
- 3% Performance Bonus (PB)
- 3% Promote Out Bonus (POB)

UNDERSTAND THE POSSIBILITIES

Price and Earnings Guide

JUICE PLUS+ CAPSULES	PRODUCT	PRODUCT VOLUME	PRICE	MTHLY INSTALL PRICE	SALES PROFIT 10%	COMMISSIONS			
						5%	10%	15%	
						Fruit + Vegetable + Berry	300.00	\$300.00	\$75.00
Fruit + Vegetable	200.00	\$200.00	\$50.00	\$20.00	\$10.00	\$20.00	\$30.00		
Berry	100.00	\$100.00	\$25.00	\$10.00	\$5.00	\$10.00	\$15.00		
Omega	120.00	\$120.00	\$30.00	\$12.00	\$6.00	\$12.00	\$18.00		
Fruit + Vegetable Blend NSF for Sport	205.00	\$205.00	\$51.25	\$20.50	\$10.25	\$20.50	\$30.75		
Berry Blend NSF for Sport	105.00	\$105.00	\$26.25	\$10.50	\$5.25	\$10.50	\$15.75		
JUICE PLUS+ CHEWABLES	Fruit + Vegetable + Berry	306.00	\$306.00	\$76.50	\$30.60	\$15.30	\$30.60	\$45.90	
	Fruit + Vegetable	204.00	\$204.00	\$51.00	\$20.40	\$10.20	\$20.40	\$30.60	
	Fruit + Vegetable (child)	102.00	\$102.00	\$25.50	\$10.20	\$5.10	\$10.20	\$15.30	
	Berry	102.00	\$102.00	\$25.50	\$10.20	\$5.10	\$10.20	\$15.30	
	Berry (child)	51.00	\$51.00	\$12.75	\$5.10	\$2.55	\$5.10	\$7.65	
	Fruit + Vegetable Pocket Packs (child)	125.00	\$125.00	\$31.25	\$12.50	\$6.25	\$12.50	\$18.75	
	Berry Pocket Packs (child)	70.00	\$70.00	\$17.50	\$7.00	\$3.50	\$7.00	\$10.50	
	COMPLETE BY JUICE PLUS+	Shakes - Four 15-Serving Pouches	140.00	\$140.00	\$35.00	\$14.00	\$7.00	\$14.00	\$21.00
		Shakes - 60 Single Serve Sachets	140.00	\$140.00	\$35.00	\$14.00	\$7.00	\$14.00	\$21.00
		Shakes - Combo Pack	140.00	\$140.00	\$35.00	\$14.00	\$7.00	\$14.00	\$21.00
Bars - 60 Count		140.00	\$140.00	\$35.00	\$14.00	\$7.00	\$14.00	\$21.00	

Prices do not include state and local tax.
For a full list of products, see your JuicePlus.com personal website.

TOWER GARDEN	PRODUCT	PRODUCT VOLUME	PRICE	MTHLY INSTALL PRICE	SALES PROFIT 25%	COMMISSIONS		
						5%	10%	15%
						FLEX	310.00	\$620.00
HOME w/Lights	485.00	\$970.00	\$80.83	*\$167.50	\$24.25	\$48.50	\$72.25	
HOME No Lights	335.00	\$670.00	\$55.83	\$167.50	\$16.75	\$33.50	\$50.25	
Family Garden	1,000.00	\$2,000.00	\$166.67	\$500.00	\$50.00	\$100.00	\$150.00	
Community Garden	3,120.00	\$6,240.00	\$520.00	\$1,560.00	\$156.00	\$312.00	\$468.00	
LED Grow Lights	150.00	\$300.00	NA	NA	\$7.50	\$15.00	\$22.50	
Mineral Blend	30.00	\$60.00	NA	NA	\$1.50	\$3.00	\$4.50	
Support Cage	42.50	\$85.00	NA	NA	\$2.13	\$4.25	\$6.38	
Extension Kit	44.50	\$89.00	NA	NA	\$2.23	\$4.45	\$6.68	
Baby Greens Ext. Kit	54.00	\$108.00	NA	NA	\$2.70	\$5.40	\$8.10	

*Sales profit calculated on HOME unit only. There is no sales profit on lights.

Example of Fruit + Vegetable + Berry Capsule Earnings:

Price: \$300

Sales Profit: 10% x 300 Product Volume = \$30

Commissions: 5%, 10% or 15%



	SALES PROFIT + COMMISSIONS = TOTAL		
Partner (0%)	\$30	+	\$0 = \$30
Partner+ (5%)	\$30	+	\$15 = \$45
Qualifying Sales Coordinator (10%)	\$30	+	\$30 = \$60
Sales Coordinator (15%)	\$30	+	\$45 = \$75

- Example at 15% Commission level: 27 Fruit + Vegetable + Berry Capsule Preferred Customers (27 x \$75) = \$2,025 4 month earnings (\$506 per month).
- 27 customers x 75 Paid Product Volume = 2,025 Performance Bonus Volume. This will qualify you for the 3% Performance Bonus.

REALIZE THE POSSIBILITIES

Income Potential

5 WAYS TO CREATE INCOME:

SALES PROFIT		10%, 25%	Percentage of the sales price from your own and your customers' orders. See Price & Earnings Guide.
COMMISSIONS		5%, 10%, 15%	<ul style="list-style-type: none"> Commissions are paid on your Customer Volume, plus the difference between your commission level and your team members' commission levels. (See chart to the right). To receive your commission each month you must be Commission Qualified (which mean you have a minimum of 225 in Personal/Commission Volume). All commission levels are permanent. A Qualifying Month is the month that you achieve the volume and structure for a new title. The Effective Month is the month following when you get paid at your new commission level.
BONUSES	PERFORMANCE (PB)	3%	Paid to QSCs and above who have a minimum of 1,800 in Performance Bonus Volume. When qualifying for PB, you earn 3% on your team through 3-5 generations in each line. This bonus is explained further in Phase 2.
	PROMOTE OUT (POB)	3%	Paid to SCs and above who have a minimum of 5,400 in Promote Out Bonus Volume. When qualifying for POB, you earn 3% on all SCs and above and their Promote Out Bonus Volume, through the first SC who is qualifying for POB. This bonus is explained further in Phase 2.
	BUSINESS INVESTMENT (BIB)	5% - 20%	Paid to QSSCs and above as a % of the previous month's earnings for reinvestment into your business to drive continued growth. This bonus is explained further in Phase 2.
TITLE REWARDS (TR)		\$50 - \$30,000	Payment for promotion to a new title. A total of \$109,700 Express Track can be achieved when you complete all levels of the compensation plan.
BENEFITS / INCENTIVES			Family Benefits Package: medical, dental, vision, life, health advocate, telemedicine, disability, long term care, tuition reimbursement, holiday checks, event tickets, leadership school and more. These benefits/incentives are explained further in Phase 2.

Example of Commissions and Bonuses Paid on Team

A Sales Coordinator at the 15% commission level who is eligible for Performance (PB) and Promote Out Bonuses (POB) earns the following percentages on the team:

Partner (0%)	15% - 0% = 15%
Partner+ (5%)	15% - 5% = 10% + PB 3% = 13%
Qualifying Sales Coordinator (10%)	15% - 10% = 5% + PB 3% = 8%
Sales Coordinator (15%)	15% - 15% = 0% + PB 3% + POB 3% = 6%

Understanding Volume

- Product Volume** - the value assigned to each product.
- Promotional Product Volume** - Product Volume that is used to calculate promotions through the Sales Coordinator title. For the purpose of promotions, the company gives you the full value of the products that were shipped even when the customer pays on installments.
- Paid Product Volume** - the money collected by the company from the customers' payments in a business month.
 - Customer Volume** - the Paid Product Volume that comes from you and your Customer orders of all types, including automatic reorders, Tower Garden orders and one time complete orders.
 - Preferred Customer Volume** - the Paid Product Volume that comes from you and your Preferred Customer's automatic reorders, Tower Garden included.
 - Personal/Commission Volume** - the Paid Product Volume that comes from you, your customers, and your Partners. A minimum of 225 in Personal/Commission Volume needed for Commissions.
 - Performance Bonus Volume** - the Paid Product Volume that comes from you, your customers, your Partners, and Partner+.
 - Promote Out Bonus Volume** - the Paid Product Volume that comes from you, your customers, your Partners, Partner+, and QSCs who are not under a Sales Coordinator.
 - Payline Volume** - the Paid Product Volume that comes from your Personal Volume and your team down through 3-5 generations.

CHOOSE THE POSSIBILITIES

RESTART FAST TRACK:

Our Company cares about you and your success! Should you miss completing the “Promotional Product Volume”, “Preferred Customer” or “Team Structure” requirements for any of the Fast Track Titles for P+, QSC, or SC, you still have an opportunity to restart this journey at any time and earn the associated Title Rewards.

The only difference is that you will be completing all Fast Track requirements for each position within consecutive business months; and, your new start date will be the first day of any calendar month you choose to restart rather than your 1st order ship date.

Best of all, any of the required Promotional Product Volume that reships within your new calendar month window(s) will count toward the volume requirements of your new Title Rewards. Find complete details for structure and volume requirements on Page 2.

Note: If you are restarting your Fast Track to Sales Coordinator any Promotional Product Volume generated under a Sales Coordinator line will not count toward your promotion.

CUMULATIVE REQUIREMENTS:

A cumulative track is available without Fast Track Title Rewards.

Partner Plus+ - generate 4,000 in Promotional Product Volume over any period of time.

Qualifying Sales Coordinator - generate 12,000 in Promotional Product Volume over any period of time.

Sales Coordinator - generate 24,000 in Promotional Product Volume and create structure of at least 3 Partner+s.

ADDITIONAL INFORMATION:

Express Track is not an option for restarts.

			SALES COORDINATOR
			\$600
		QUALIFYING SALES COORDINATOR	Juice Plus+ Live Ticket
		\$300	Leads
	PARTNER+	Juice Plus+ Live Ticket	3% Promote Out Bonus
	\$50	3% Performance Bonus	3% Performance Bonus
	Juice Plus+ Live Ticket	10% Commission	15% Commission
PARTNER	5% Commission	Sales Profit	Sales Profit
Sales Profit	Sales Profit	Sales Profit	Sales Profit

FAST TRACK